



JAPAN A LEADING 世界の **GLOBAL FORCE**

日本:

牽引役





THE SCALE OF THE CHALLENGE

問題点の規模



OF JAPANESE SEAFOOD IS IMPORTED

日本の水産物の70%が輸入品



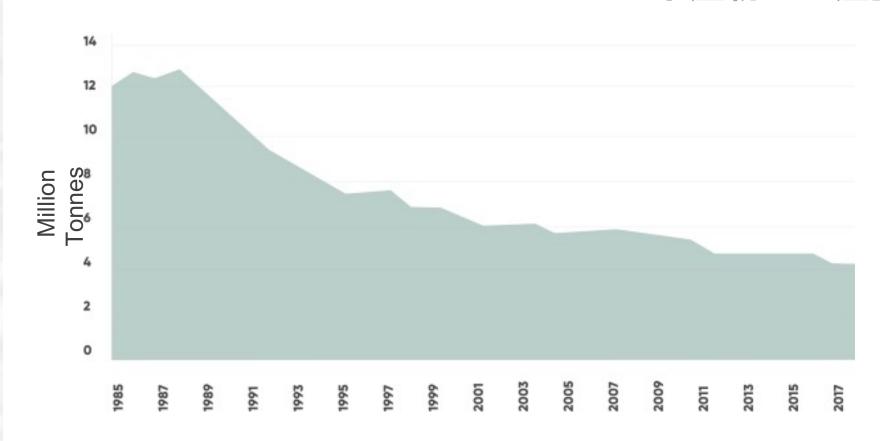


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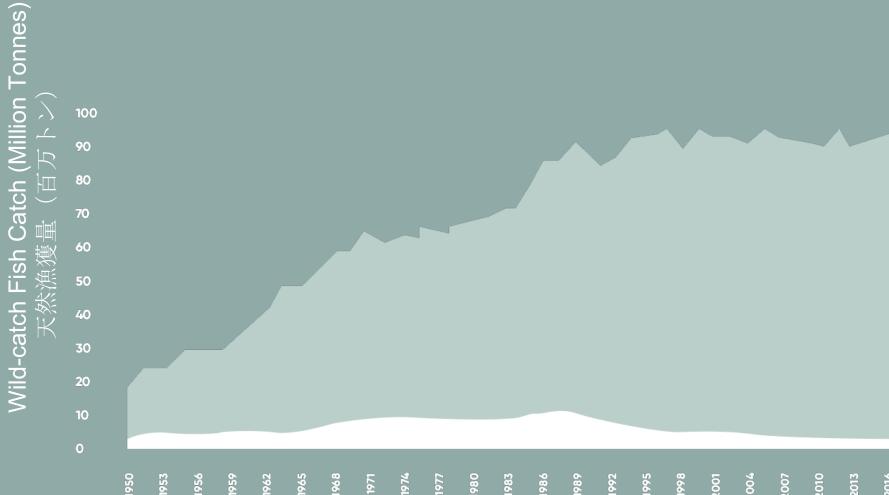
Tonnes in 2017

DECLINING JAPANESE SEAFOOD PRODUCTION

減少する日本の水産物の生産量







Global totals-Million Tonnes 世界の漁獲量(

Japan total-Million Tonnes 日本の総漁獲量





Risks to

Global wild catch fishing industry

世界の 天然漁業 Japanese **Companies**

日本企業

Investors and credit lenders

投資家·貸金業者



01

GLOBAL OVER-FISHING 世界的な過剰漁業



02

INCREASED COMPETITION 競争の増加



03

CLIMATE CHANGE 気候変動



PLANET TRACKER ANALYSIS(分析)

\$134BN

Market Capitalisation \$134 billion

時価総額1,340億ドル

41

Japanese Companies 日本企業 913

Equity funds Investing 株主資本の投資







BLACKROCK









7 KEY RISKS 7つのリスク



Fish stocks 魚の資源量



Climate change 気候変動



Transparency of operations 操業の透明性



Industry inefficiencies 非効率的な業界



Accounting standards 会計基準



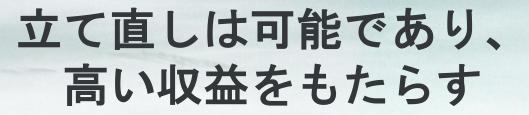
Traceability of fish catches 漁獲のトレーサビリティ



Opaque subsidiaries 不明瞭な子会社



RECOVERY IS ACHIEVABLE AND OFFERS HIGHER PROFITABLILITY



Sustainable

wild-catch fisheries 持続可能な天然漁業



Supporting 660 to 880 million livelihoods



Feeding a growing population

6億6千万~8億8千万人の生計 を支え、増加する人口を養う



An extra

\$51 to \$83

billion every year for the global industry

世界の水産業界に 年間510 ~830億ドルを追加



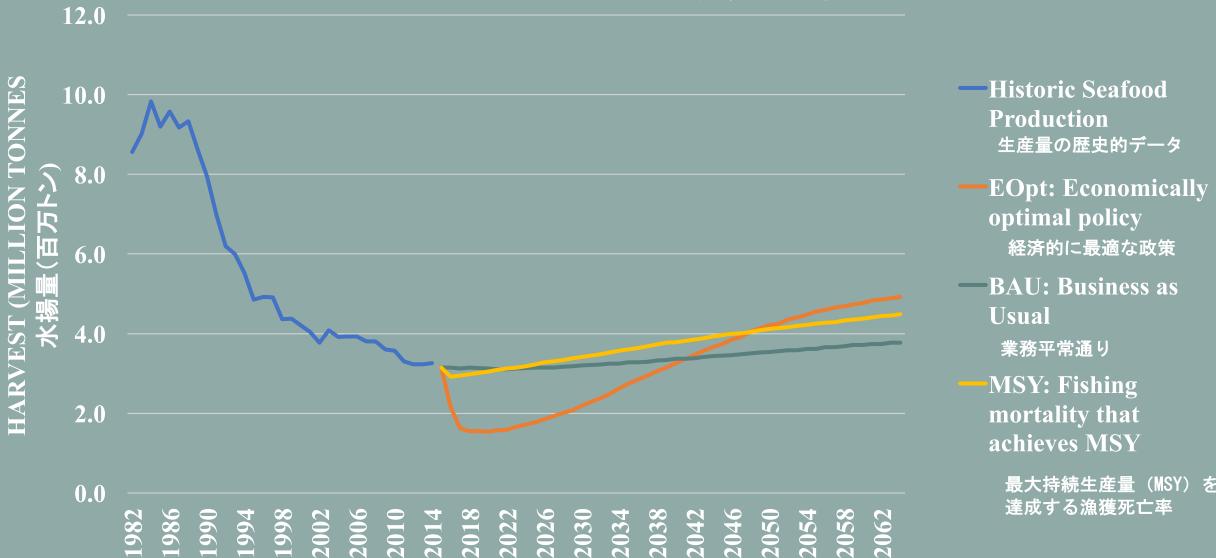
\$5.5 billion annual profits for Japanese fisheries

2065年までに日本の漁業に年間55億ドルの増収

by 2065



Catch Trajectories Under Three Policy Scenarios 3つの政策シナリオによる漁獲量の推移



K. Tokunaga et al (2019) Alternative outcomes under different fisheries management policies: A bioeconomic analysis of Japanese fisheries



FOUNDATIONS 成長のための **FOR GROWTH**

基盤

01	Updated Fisheries Act 漁業法改正
02	New Corporate Governance Code 新たな企業統治規約
03	New Stewardship Code for financial markets 金融市場向けの新たなスチュワードシップ・コード(行動規範)
04	Support for UN Sustainable Development Goals

SDGsの達成に貢献

KEY RECOMMENDATIONS

To mitigate risk, investors should look for the following:

Commitments to the following practices:



Full traceability of supply 完全なトレーサビリティ



On-Board Vessel Monitoring 船上モニタリング



Operational transparency 操業の透明性



Commitment:

Active Membership in the Seafood Taskforce, Global Dialogue on Seafood Traceability, the Sustainable Shrimp Partnership, and SeaBOS, FishChoice's Supplier Directory

Proxies for Evaluating Progress / Credible



Sustainability Policy (with capacity and accountability provisions) 持続可能性政策の策定



Use of International Accounting Standards 国際的な会計基準



Sourcing or selling certified seafood

持続可能な認証スキーム







カーボンの次の標的は「魚

ie > NEWS > 「日本の永産業上場企業に事業リスク」英シンクタンク h値可能でない漁業管理は、投資家に財務や信用リスクをもたらすとした。

「日本の水産業上場企業に事業リスク」英シンク

産上場41社に投資や貸付を行っている企業が「パブル商域に直需する可能性があ bjと排摘した。報告書「投資家が評価する海とビジネス:金融市場から見る日本の 水産業の利益とリスク」で、この41社に対する投資家のリスクを分析した。(オルタナ

それによると、日本の水産物生産高が30%減った2009年から2018年の9年間で 国内水産上場企業41社(※)の総合株価は210%増と、日経平均の198%を上回っ ていた。その背景には、水産物の輸入増加と、養殖業への投資増加がある。



Tabletop SEM, I

は乱種となる状態)であり、持続可能な漁業は1回にも満たない。養殖業も、その多く が繁殖や餌のために天然魚に依存している。気候変動の影響や、漁機量減少や操 第コストの高末りによる利益率低下が、投資家にとってリスクとなる。

子会社を持つが、所有する紛紛による後重などの変制的なデータが不足している。

■ 日本の水産業が投資家や金融機関に及ぼすリスク署区

b型の温暖化対策の次に自然資本の 景会、中でも無が得上している。 英 ikの非常何全願シンクタンク「プラ たっト・トラッカー しけけ 本の水道 第の評価に乗り出した。 様々なリス

プラネット・トラッカーは、温暖

たが今回にもたらずリスクを評価す

1日本一ポン・トラッカー| 大田口 Eインベスター・ウォッチ・グルー パのシンタタンタ。 金融システムに

1.第水の価値を組み込み、有金の従

食に見点を当てたのが、「ワイコ

 水泥豊富の機能を料株諸吉に組み込んでいる。 ことによる外部環境コストの理解 が存在し、投資家や金融機関も計 資産が収益と透射3種リスクも結びFSJで位置性 数することが難しくなる 務の採用上のリスタを寄換うという 調査結果を9月中旬に発表する。

併経可能でない効果管理による収益の飲み。

会計1340億Fを(約14利2年に上)。 食気の水産業に与える影響が大きい

シュートラッカー」プログラムだ 世界の水産会社の射器パフォーマン スを評価した報告書「Empty Nets **かっぱの部 | を2017年に発表し** 56、今回は日本の水産大手引行に 総り得続可能性リスタを評価した様 なき[Perfect Storm (統統的な事

日本の漁業生産量は、1985年の 280371-b-6-20179112-420371-c-3: 献り、世界シェアも134%から22% に推緘した。しかし、輸入額や売り HITCH AVA. 4180 ON GROWING

や装御様が減少し、運動が行うに用 取られた気か確認するトレーサビリ による原義の運動のリスタがある。 管理で毎年510位~830位ドル(5兆

Nikkei ESG Magazine

サプライチューン情報の影響が不 分な場合、資料無償リスケを選げて 水産会社が協業認証の保持や信仰の Imposition that was a filter of the original

Suisan Keisai Shinbun



日本の水産関連上場企業41社を調査

同レポートでは、水産会社や商社、卸売会 社など日本の水産関連企業で上場している41

PTの共同創設者マーク・カンバナーレE は世界の水産上場会社のトップ100社が売上 高全体の5割を占め、そのうち23社が日本企 業であると日本企業の重要性を説明。一方で 日本の漁業生産量は2009年~18年までに30% 減少したが、上場する41社の株価は上昇して いる点を指摘。

カンパナーレ氏は「過剰漁獲による漁業資 源の減少や気候変動などにより、水産業界に

據のリスクにさらされている。しかし、水産 向上につながり、投資家のリスクは減る」と 語り、世界の水産業界のリーダーとして、E 本が漁業資源の持続可能な管理・運用を奨励



ンパナーレ氏、左から2番目がマックルキー氏)

Suisan Times

Alterna



Minato Shimbun

企業に情報開示提案

Minato Shimbun



持続可能漁業の奨励を

Suisan Times



Press Articles 報道記事





Profits at risk in the Japanese seafood industry

In a guest blog, Robin Millington, executive director of Planet Tracker, discusses research into the financial risks facing Japan's seafood sector











Seafood is not only one of the world's most valuable globally traded food commodities, but also an essential source of human nutrition.

In 2016 the industry generated global sales of US\$130bn from wild-caught fish and US\$232bn

Today some 3.2bn people rely on seafood for a fifth of their animal protein, and with the world population expected to reach almost 10bn by 2050, protein sourced from seafood may have to double per person to meet global nutritional demand.

On the face of it, that makes the fishing industry an attractive investment opportunity for global asset managers and credit lenders, but it is also putting unsustainable pressure on stocks of wild-caught fish as nations around the world seek to exploit the financial potential of this natural resource.

As a result stocks have declined alarmingly over the last 20 years through overfishing, exacerbated by increased competition and climate change, meaning there are fewer and smaller fish to catch.

Financial and reputational risks

Perfect Storm: Profits at Risk in the Japanese Seafood Industry, the report we recently launched in Tokyo, focuses on the risks facing the global wild-caught fishing industry, the Japanese companies in the sector and the investors and credit lenders that finance them.

The problems it identifies have wide relevance throughout the global seafood industry, so why did we focus on Japan in particular? Because in 2017 out of 100 top global listed seafood companies earning a total of US\$101bn, 23 were Japanese, with total earnings of US\$37bn. And because they source globally, their impact on the status of the world's wild-caught fisheries is considerable.

Yet recent decades have seen a dramatic decline in the Japanese industry. Japanese seafood production peaked in 1984 at 12.8m tonnes, but it has since fallen by two-thirds, to 4.3m tonnes in 2017. Global overfishing, aggravated by increased competition, has led to a decline in fish stocks—and climate change is compounding the problem.

FINANCIAL TIMES

UK COMPANIES TECH MARKETS GRAPHICS OPINION WORK & CAREERS LIFE & ARTS HOW TO SPEND IT

Ethical and responsible investment (+ Add to myFT

Reputations at stake for asset managers as biodiversity concerns mount

Institutions are paying more attention to preserving natural habitats in their investment



Jennifer Thompson OCTOBER 21 2019

[but] there are places where its very material." Last month Planet Tracker, a financial think-tank, warned investors in Japan's fishing industry they are at risk if they cannot tell whether their investments are sourcing fish sustainably.

The research argued investors including BlackRock and Norges Bank Investment Management, who are among the top backers of Japan's biggest listed seafood companies, are exposed to financial and reputational risk if investee companies and their subsidiaries deplete wild fish stocks or engage in illegal fishing. Planet Tracker has called on investors to push for better reporting around standards in the industry and on how their fish are caught.



THANKYOU

ご視聴ありがとうございました。

FUNDERS





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B-2:SDGs ESG経営の鍵
「パーフェクトストーム」の本当のインパクト
The Real Impact of 'Perfect Storm'

株式会社 大和総研 調査本部 研究主幹 河口真理子 Kawaguchi, Mariko Senior Principal, Daiwa Institute of Research Nov 8th, 2019

「パーフェクトストーム」をいかに理解すべきか? How to interpret 'Perfect Storm'

- ・英国のNGOが、日本の水産業に特化したレポートを作成したことの意味
- ・水産業に対する見方の違い 世界(成長 産業) vs 日本(衰退産業)
- 世界的に魚介類は、肉に代わる健康的な タンパク源として期待されている。
- ・日本の産業の中で水産業のウエイトは低いが、世界の水産業の中で日本のウエイトは大きい。
- 世界の日本の水産関連業に対する期待があるのでは?

- The meaning of UK NGO publishing a report focused on Japanese seafood industry.
- The different recognition of seafood industry: Global(growing)vs Japan(deteriorating)
- Globally, seafood is expected to serve healthy protein to growing population.
- In Japan, seafood industry has small weight, but Japanese seafood companies have significant presence in the global seafood market.
- There may be a strong anticipation for Japanese seafood industry to become sustainable.

「パーフェクトストーム」から読み取るべきこと What to Learn from 'Perfect Storm'

日本の水産業が直面する経済的リスクを明示

- ・→ 日本の外交上のリスク、安全保障上のリスクも 暗示
- → 投資家によるエンゲージメントのインセンティブはどのくらい期待できるか?

見えてくるチャンス

- ・→ 日本の水産業の復活は地方創生の鍵となる可能性
- ・→ 地方の水産関連の中小企業に対して地方金融機関の役割大.
- •→ 日本から独自性のあるESG投資を広げるチャンス

日本社会の水産業、海洋に対するスチュワードシップ意識の醸成が必要

Explicitly indicates economic risk of Japanese seafood industry

- implicitly indicates diplomatic risk and securities risk
- How can we expect incentive of investors to engage with seafood companies?

Chances are also visualizing

- Reviving Seafood industry by sustainable way will be a key tool to local community empowerment
- Regional banks can play an important role in supporting SMEs in the industry.
- An opportunity to spread a Japan original ESG investment movement

Raising awareness toward the stewardship of seafood industry and ocean sustainability is necessary

地球と海と私たちの水: Earth, Ocean and Our Water

地球の直径:約1万3,000km

Earth's diameter: 13000 km



地球上の総水量:13億8000万km 直径にすると約1,400km

Total water : 1.38bil km

Diameter: 1400km



地球上の淡水:3,600万km 直径にすると約400km Fresh water: 36mil kmi Diameter:400km



地球上の飲料水:18万km 直径にすると約70km Drinking water:0.18bilkm Diameter:70km

(出所)山本良一編『みずものがたり』ダイヤモンド社(2008年) pp.18-20 より大和総研作成

御清聴ありがとうございました Thank you for your kind attention!

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Responsible Investment

~Stewardship Activity~

November 2019



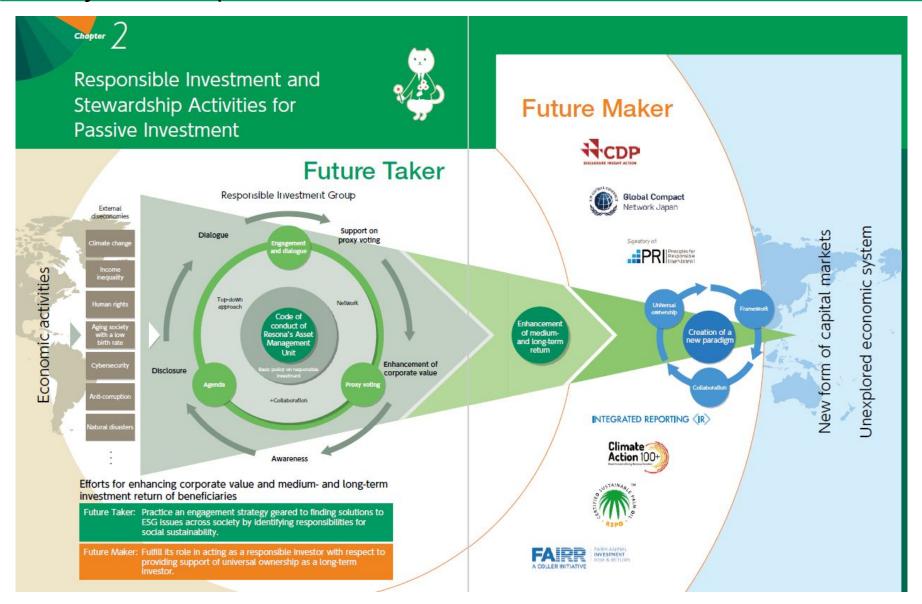
Resona Asset Management Unit/Our History & AUM

The Asset Management Unit of Resona Bank maintains a professional asset managers team, and consists of the Asset Management Business Planning Division and the Asset Management Division. The Asset Management Unit manages trust assets mainly encompassing corporate pension plans such as defined-benefit plans and employee pension plans, and also public funds for government-affiliated organizations, mutual aid associations and other such entities. The unit manages client assets tailored to their investment objectives and requirements, drawing on the unit's staff of professionals encompassing portfolio managers who comprehensively manage client assets, fund managers who manage assets particularly with respect to global equity and fixed income, and analysts who conduct economic, market and securities analysis. ~Over 50 years in operation~ ~Track record of reliability~ ~Robust asset management framework~ Establishment of Asset Management Business Assets Under Management (AUM) Staff members Trends in AUM At present Around 2000 Mounting expectations are being Around 1990 placed on asset management Deregulation pertaining to During the services, particularly given pension fund asset allocations 1950s and 60s Expansion of corporate developments involving the and scope of portfolios pension market Principles for Customer-Oriented Moves taken to separate trust Strengthened foreign currency Business Conduct and long-term business from banking Achieved growth in share of operations ahead of competitors investment pension trust assets mainly Resona Bank maintained encompassing pension funds for concurrent trust operations in order to provide quality service to its clients 2018 ¥20 trillion 2003 ¥10 trillion 1987 ¥3 trillion 1962 Started handling of pension trust Accumulated expertise in the Currently developing asset business realm of diversified portfolios of management services that facilitate long-term global investment asset formation aims of clients

Resona Asset Management Unit/AUM Breakdown



Our Objective/Responsible Investment & ESG Activities





Engagement Agenda/Passive Management

Issues determined

Climate change

Global issues (Top-down approach)

Local issues (Bottom-up approach)

Action taken and disclosure with respect to risks and opportunities related to climate change

Requested disclosure of information on risks and opportunities in relation to climate change to companies in the automotive, steel, chemicals, electric power and other industries where risk exposure is high.



Participation in Climate Action 100+

Engaged in five-year activity to support corporate initiatives for addressing climate change by PRI and a global coalition of institutional investors that consisted of IGCC (Europe), INCR (North America), IGCC (Australia & New Zealand) and AIGCC (Asia). This has involved compelling 100 major companies worldwide (including 10 Japanese companies) to make commitments with respect to risks relating to climate change (The Paris Agreement), and to establish transvorks and disclose information.



PRI-led engagement on climate change transition for oil and gas Joined sector-specific version of Climate Action 100+

Sustainable palm oil procurement

Procurement policies related to palm oil and procurement of certified palm oils

Risk of deforestation and human rights issues

Requested disclosure of information on supply sources of cattle with a focus on efforts to address deforestation risks, and other material issues.



PRI supply chain risk management

This involves engagement on protection of human rights encompassing employees, suppliers and business partners, and includes issues such as child labor, overwork and discrimination.

PRI risk management involving labor practices in the agricultural sector

Assessment of labor practices, supplier communications, risk management and monitoring

Enhancement of corporate governance

Persisting with engagement that largely involves ensuring separation of execution and supervision functions, maintaining high degrees of independence on board composition, guaranteeing equal rights to shareholders and ensuring reliability of accounting.

Promotion of anti-corruption measures

Promoting actions centered on key industries (construction, trading company and finance) and global corporations, particularly involving use of the Anti-Bribery Assessment Tool released by GCNL.



Enhancement of disclosure of non-financial information [Undisclosed entity]

Promoting awareness as to the importance of non-financial information, approaches with respect to ESG, and the importance of dialogue.

Integrated reporting

Urging companies to provide dear and concise information disclosure and supporting them in such efforts. Declared endorsement for statement of collaboration of the

International Integrated Reporting Council (IIRC)



Enhancement of disclosure of non-financial information [Leading company]

Urging corporations to remain aware of issues of materiality sought by investors, and contributing to greater effectiveness of such initiatives.

Aiming to increase long-term corporate value of Japanese entities by improving transparency and facilitating dialogue through efforts that involve promoting disclosure.



New engagement agenda for FY2018



Board diversity

We believe that companies should aim to ensure sufficient board diversity in order to strike a sound overall balance of knowledge, experience and capabilities across corporate boards so that they will more effectively discharge their roles and responsibilities.

Given that skills required for directors tend to vary from company to company, we urge companies to stipulate their own attitudes regarding diversity and size of the boards, and furthermore encourage them to disclose details such as a skills matrix of directors. We also confirm to identify company attitudes on gender diversity and international aspects, and check on the progress made against these initiatives.



Marine plastic pollution

The issue of marine plastic pollution has been attracting a lot of attention. Hazardous effects of microplastic waste in our oceans on ecosystems of marine organisms are becoming to be global concerns. We are now visiting investee companies in industries such as retail, food manufacturing and toiletry manufacturing, whose business involves plastic items such as shopping bags, containers, PET bottles and straws. We have accordingly started to conduct engagements to check on progress such companies have made with respect to initiatives.



Food safety (factory fatrilling and antibiotic drug resistance)

The use of antibiotics in poultry farms has been attracting attention amid concerns about preventing drug-resistant bacteria from infecting food products. Recent studies conducted by the European Centre for Disease Prevention and Control (ECDC) have continually revealed that bacteria resistant to common antibiotics are being found in humans, plants and animals across the board, and have accordingly taken the view that this constitutes a substantial threat to human society. As such, we have singed the FAIRR Global Investor Statement on Antibiotics Stewardship, and concluded with the aim of helping to draw up comprehensive policies on administration of antibiotics for non-therapeutic use in the livestock, seafood and poultry supply chains.